

Better Data. Better Decisions. **Better Work Life.**

Vendor Management Insight Module

The Power of the Advisor Platform

Rubicon's Advisor Platform provides **360° IT lifecycle visibility**. It unifies data, empowers strategic decisions, and enhances your workday. Powerful Insight Modules stack on to Advisor and unlock even more insights.

The Vendor Management Challenge

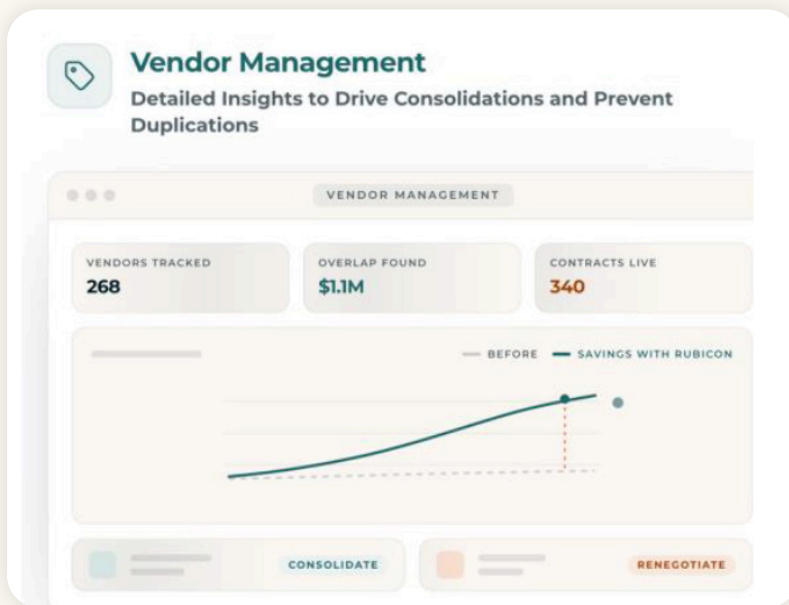
Sound familiar? You know what you spent last year, but don't have the consolidated, real-time data to see where it was spent, whether there are vendor duplications, or which contracts are about to renew.

Rubicon's Solution – The Vendor Management Insight Module

The Vendor Management Insight Module gives you full visibility into your enterprise vendors. It classifies every dollar of IT spend by manufacturer, reseller, and functional category, then shows you the overlap.

You can see the granular details of what you paid for, which vendors have the same function, and when every renewal will come due.

Inside the Vendor Management Insight Module



Vendor Insights

Spend from parent manufacturer down to the purchase-order line.

Product Insights

What you buy, by technology and category, across every reseller.

Savings Insights

Consolidation targets ranked, each with its annual saving attached.

Savings Planner

Describe a goal in plain language; get a plan built from your own data.

Alerts

Overdue plan steps, upcoming renewals and rebate risk, pushed to owners.

The Rubicon Difference

- ✓ Delivered as a service
- ✓ AI informed, human managed
- ✓ Nimble and adaptable
- ✓ Competitive pricing
- ✓ Highly customizable views
- ✓ Built for scale

We take you from demo to better data — fast.

[Book a Demo](#)

How It Works

Vendor Management Insight Module automatically discovers and classifies your IT spend by OEM, reseller, and functional category and delivers insight to help you plan and optimize your IT spend.

- Normalizes spend automatically by parent manufacturer, manufacturer, technology category, technology detail, reseller, purchase order and line description.
- Bridges accounts payable and purchasing — the gap where duplicate spend usually hides.
- Ranks consolidation targets with the annual saving and the recommended supplier to consolidate to.
- Maintains a diversification watchlist of single-source categories as a risk play, not a savings play. Plots the vendor matrix — commodity versus strategic — so you know which relationships to invest in and which to compete.
- Runs savings detectors nightly and surfaces upcoming spend events across the next 180 days.

What You Get



A single, classified view of every vendor, reseller, and technology across the enterprise.



A calendarized list of quarterly renewals and notice deadlines to act on by quarter.



A category-by-category consolidation number you can defend to Finance.



An insight brief with point-by-point opportunities for vendor savings and re-negotiations.



A savings ledger that separates projected savings from verified ones — with a renewal-proof ROI number.

How You Benefit

- ✓ **Negotiate from strength:** Open negotiations with spend audit details in hand.
- ✓ **Cut out duplications:** Consolidate vendors by seeing exactly where spend overlaps within each category.
- ✓ **Save time:** See savings opportunities instantly with a point-by-point, actionable insight brief.
- ✓ **Stay ahead of renewals:** Stop the cycle of budget surprises with advance alerts and watchlists.
- ✓ **Drive ROI:** Determine where to invest with a vendor matrix that plots commodity vs. strategic spend.

“Get insights into every vendor, every overlap, every renewal — and turn those insights into tracked, verified savings.”

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